# Telehealth: Achieving Older Adult Access to Primary Healthcare in New Zealand Arun Sam Singh Selwyn Jebaraj



Multiple factors are combining to support a strong primary care system that is essential to correct health inequalities and improve the health of New Zealanders.

- Health and disability expenditures to older people contribute a higher amount than any other age group in New Zealand.
- With a growing aged population, timely receipt of healthcare has shown a difference in health outcomes.
- The number of adults accessing the internet is increasing, and they have a
  positive attitude towards telehealth services.
- Telehealth application can reduce the cost and improve the accessibility to older adults making it possible to stay in their home.
- Telemedicine supports primary care clinicians to care more patients.

Application of telehealth services will benefit people of New Zealand, but an extensive application into primary care needs to overcome challenges such as accepted strategies, better clinician support, appropriate resources, and a suitable infrastructure investment. What follows is a timely review of the health needs of New Zealanders and the potential for telehealth to meet this growing challenge.

#### An Increasingly Aged Population

The ageing population in New Zealand is a major contributor to a demographic shift that

demands well considered changes in public policy. Similar to other developed countries, New Zealand's ageing population is increasing and is expected to reach 21% by 2031 (Figure 1).

Older adults tend to visit primary care providers more frequently and pay a huge cost compared to other age groups.<sup>2</sup> Income for older adults is uncertain, particularly for Māori (the indigenous people of New Zealand) over the age of 65 years.<sup>3</sup> As most of these older adults have low, fixed income, they are burdened with the need to spend more money for primary care.<sup>3</sup>

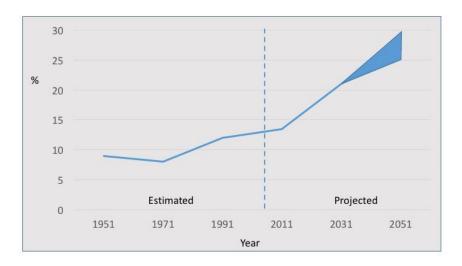


Figure 1. Proportion of New Zealand population older than 65 years.4

Studies report that delayed primary care access results in a decline in health status, and prolonged hospitalization, which contribute to expensive hospital treatment. When primary care service is not easily accessible, older adults tend to visit the emergency department and get hospitalized. Frequent hospitalization is associated with rapid deterioration in function and loss of the ability for independent living, which puts these older patients at risk of permanent admission to long-term care facilities. Fortunately, timely access to primary care can create a positive difference in health outcomes.

Older adults in New Zealand are required to be enrolled with a primary care provider to

access care. However, there is a possibility of patients going directly to hospital emergency departments, which offer free access rather than paying a lower GP (general practitioner) consultation fee. Even those who are enrolled may not visit primary care because of the expense and may seek care in-hospital emergency departments.

This delay in primary care can cause less financial cost when treated by a primary care provider compared to the same treatment in the emergency department, which is publically funded.<sup>9</sup> Thus, in a publicly funded healthcare system these "preventable" hospitalizations may add additional cost.<sup>9,10</sup> Barbara Stewart, a member of New Zealand Parliament, stated that preventing 1% of hospital admission would bring a huge financial saving to the New Zealand health service.<sup>11</sup>

## Options to Improve Primary Care Access: The U.S. and UK Experience

Patient-centered medical care in the United States is delivered by teams, headed by a primary care physician. This model helps improve primary care access and quality of life, and reduces the associated costs of long-term healthcare. The collaborative care model for older adult mental health in the U. S. established as a result of more than 70 randomized controlled trials. In integrates physical and mental healthcare in Medicaid health homes and saves healthcare cost. There was a substantial improvement for about 20% of patients who started medication in a primary care setup. 19-21

In the United Kingdom, General practice with a telephone triage system uses the system of accessing GP consultation using the telephone.<sup>22,23</sup> Practice with a telephone triage system reports 27% of patients are less likely to attend an emergency department.<sup>24</sup> Pharmacy led care in the UK could fill certain roles in reducing GP visits, with people self-managing their medication.<sup>24</sup> This can bring down the healthcare cost for long-term conditions and could lead to a reduction in hospital admissions by effectively using the pharmacist-led care.<sup>25</sup>

In the UK, individuals take care of their health and wellbeing through self-management, by increasing access to health information, managing a chronic condition, and working efficiently with health and community resources. Studies reveal that self-care programs lead to better disease control, health outcomes, and reduced use of healthcare resources—particular emergency admissions. The whole system demonstrator program in the UK showed that telehealth has reduced 20% of emergency admission and mortality by 45%. Studies have shown older adults are adapt the technology and satisfy the vital element of acceptance by older adults. Telehealth benefits older adults who have difficulty in accessing primary care, and helps them stay in their home, which has a positive impact on their quality of life and improves chronic care.

## Telehealth Application in New Zealand

Older adults who use the internet have a positive attitude towards telehealth services and 61% of people above 65 used the internet in 2014.<sup>34,37</sup> New Zealand's use of Information technology in healthcare has become among the highest in the world, especially among primary care providers.<sup>38</sup> National Telehealth Services receives more than 2 million calls annually, offering the potential for future video calls.<sup>39</sup> While telehealth can reduce cost and improve the healthcare accessibility, the wider application should overcome the challenges discussed below.

#### Key Stakeholder Alignment and Shared Awareness in Telehealth Investment

Providers of telehealth are funded by a national health information technology board, which lacks strong funding for application of telehealth technology. <sup>40</sup> District Health Boards (DHBs) use telehealth to promote their current service efficiently, rather than reshaping the current way of providing patient care. <sup>41</sup> For an effective wider application, investment should be made by evaluating both healthcare and financial benefits, rather than a motivated thinking. <sup>41</sup> This involves the need for stakeholder agreement and awareness to incorporate all available resources into telehealth development.

#### Clinician Adoption of Telehealth Applications

A gap exists between clinicians willing to use and those who actually use telehealth services. Acceptance will be slow if this use is not made compulsory through policy, supported by strong senior management leadership, and a change in commitment at a clinical level.<sup>42</sup> Though individual clinicians express interest in accepting the applications, resistance comes from adapting the proper alignment of technologies that lack nationally agreed approaches.<sup>41</sup>

## Integrating a New Practice

Integrating telehealth into an established practice requires continuous technical support. This includes the use of simpler methods, like continuous online training programs, to train and educate the providers of telehealth. To work effectively, the New Zealand Telehealth Board and Telehealth Forum should provide standard guidelines and continuing medical education, along with best practices in telehealth. Change management should be active during the initial stages of implementation. Ultimately, a complete training program is the key to the success of telehealth implementation at all local and national levels.<sup>43</sup>

## Operational Business Model for Telehealth

The anticipated health outcomes of telehealth services can be developed by providing a clear and open partnership between healthcare providers and technology vendors. It is important to develop a cost-effective growth business model that can be sustained in its wider application and generate operational excellence by involving healthcare providers in making use of the technology.<sup>44</sup>

#### Compatibility and Standards

Currently, there are no protocols to oversee the use of telehealth in an organization.<sup>41</sup> Good sound quality and a clear picture are an integral part of telehealth application.<sup>45</sup> Considering that 18 out of 20 DHBs face difficulty in video conferencing interconnectivity across networks, most of the DHBs and Primary Health Organizations (PHOs)<sup>40,41</sup> are not sure if their video conferencing meets the current HISO 10049.1 video conferencing and interoperating standards (the published standard for videoconferencing

# Legal and Ethical Issues

New Zealand health professionals are very cautious as the Medical Council of New Zealand provides clear advice on using telehealth and the associated risk in providing medical guidance when physical examination of patients is not practical. Moreover, practicing healthcare professionals "must consider issues of privacy, security and the sensitivity of health information" and stay within the guidelines of the Privacy Code 1994 that states "the health sector must ensure the protection of individual privacy".<sup>47</sup>

#### **Conclusions**

The increasing ageing population and access to primary health is forcing telehealth to expand its operations in order to meet the following goals for telemedicine in New Zealand. These include development or modification of clinical governance and oversight, user friendly platforms, telehealth standards, investment in infrastructure, and awareness of the benefit of telehealth technology. No less important is the need to engage clinicians in the development and use of protocols (Table 1).

Table 1. Goals for telemedicine success in New Zealand

Goal	Procedures and Outcome
Develop clinical governance that	Examine current program(s)
outlines the direction for national	Outline future program(s) to increase
telehealth applications for older adults	telehealth success
	Streamline clinical and technical
	decision making
Frame an appropriate health	Provide continuity of care by sharing
information exchange platform	patient information
	Follow accepted interoperable
	standards, regardless of where/how
	care is provided

Develop approved video conferencing	Standardize protocols
telehealth standards	Provide quality of care to patients
	through video calls
Create sustainable funding for	Funding based on assessing the need
infrastructure investments	to implement telehealth solutions into
	healthcare facilities, short and long
	term
Create and raise awareness of the	Solutions should be simple and easy
benefit of telehealth technology	to use
	Incorporate attributes that motivate
	older adults to use the technology
	Address points related to resistance to
	using the technology
Engage clinicians by creating	Individual clinician training to cover
awareness through training and	telehealth policies and protocols
education	General computer skills and ongoing
	scheduled training to address clinical
	and technical support needs

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## Tags:

aging population, chronic condition, community resources, cost, health outcomes, health status, information technology, Medical Council of New Zealand, national health information technology board, New Zealand, New Zealand health service, New Zealand Telehealth Board and Telehealth Forum, patient-centered medical care, primary healthcare, publicly funded healthcare, self-management, telehealth, telemedicine, triage

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